

Statewide Standard Offer Program Information through May 31, 2018

<i>Residential</i>												
	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	22,595	18,680	20,575	18,072	14,967	14,918	13,281	14,613	14,569	18,788	18,776	20,837
# Enrollments ²	20,154	21,544	22,664	20,552	16,818	16,057	14,435	15,232	17,768	18,249	20,822	24,283
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	20,450	16,991	14,597	13,142	5,924	5,764	4,994	8,104	8,665	9,496	16,003	18,236
# Enrollments	28,777	18,282	26,605	19,939	12,057	11,269	9,886	12,005	10,883	12,531	19,738	24,431
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	19,338	14,074	14,550	11,569	13,016	10,939	10,783	11,479	11,489	12,670	15,235	14,583
# Enrollments	27,041	20,123	21,463	17,414	18,085	15,225	15,736	18,227	16,126	19,492	22,768	21,796
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	17,728	14,429	13,524	12,323	11,772	11,108	9,269	10,395	7,635	15,991	6,866	5,072
# Enrollments	25,528	17,728	18,202	16,167	15,549	13,879	12,858	14,616	10,752	14,854	11,060	5,982
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Total</u>
# Referrals	5,713	4,858	5,069	3,825	9,604	6,874	5,734	4,705	5,327	5,467		706,050
# Enrollments	7,066	5,480	5,842	4,015	8,312	8,086	6,421	5,690	5,852	6,106		908,522
<i>Small Commercial</i>												
	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	364	225	241	199	339	313	267	332	408	412	421	471
# Enrollments ²	340	415	497	583	420	541	523	798	867	730	680	788
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	401	290	207	250	218	230	176	220	203	132	340	318
# Enrollments	731	667	1,105	779	532	575	627	544	474	455	555	678
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	288	294	311	240	402	338	348	335	256	217	335	328
# Enrollments	666	562	574	549	608	701	692	787	466	485	618	751
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	390	385	400	400	393	404	229	275	227	539	284	227
# Enrollments	824	569	706	637	665	473	459	351	239	325	488	269
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Total</u>
# Referrals	242	214	281	287	409	335	426	196	313	185		14,018
# Enrollments	285	215	243	242	263	271	514	269	232	251		31,153

¹ The referral counts for both rate classes do not include numbers from PECO as PECO does not track, by rate class, the number of calls from its CSRs to Allconnect's CSRs.

² PECO's enrollments are included in this data.

Met-Ed Standard Offer Program Information through May 31, 2018

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	3,375	2,937	3,157	2,613	2,536	2,422	2,345	2,502	2,598	3,073	3,107	3,186
# Small Comm. Referrals	57	57	67	43	50	49	49	53	41	66	52	44
# Residential Enrollments	2,255	2,657	3,083	2,782	2,439	2,170	2,188	2,136	2,875	2,614	3,131	3,555
# Small Comm. Enrollments	74	109	162	152	57	48	43	53	41	56	74	41
# EGSs Serving Residential	3	2	2	2	5	5	5	7	7	7	7	7
# EGSs Serving Small Comm.	2	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08175	\$0.07601	\$0.07601	\$0.07601	\$0.07610	\$0.07610	\$0.07610	\$0.07211	\$0.07211	\$0.07211	\$0.09044	\$0.09044
Small Comm. Standard Offer Rate (\$/kWh)	\$0.76260	\$0.07461	\$0.07461	\$0.07461	\$0.07300	\$0.07300	\$0.07300	\$0.07201	\$0.07201	\$0.07201	\$0.07264	\$0.07264
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	2,985	2,810	2,676	2,319	0	0	0	2,242	2,199	2,088	2,411	2,689
# Small Comm. Referrals	43	0	0	0	0	0	0	0	0	0	30	18
# Residential Enrollments	2,808	1,259	3,972	2,829	804	9	3	1,445	1,940	2,163	2,341	2,567
# Small Comm. Enrollments	38	3	1	0	0	0	0	0	0	0	29	18
# EGSs Serving Residential	7	1	1	1	0	0	0	2	2	2	8	8
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.09044	\$0.06827	\$0.06827	\$0.06827	\$0.06498	\$0.06498	\$0.06498	\$0.07348	\$0.07348	\$0.07348	\$0.07294	\$0.07294
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07226	\$0.06227	\$0.06227	\$0.06227	\$0.07202	\$0.07202	\$0.07202	\$0.07422	\$0.07422	\$0.07422	\$0.07771	\$0.07771
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	2,757	2,627	2,757	2,301	2,106	1,797	2,036	2,275	2,300	2,513	2,897	2,615
# Small Comm. Referrals	38	30	39	29	28	29	17	28	32	33	26	19
# Residential Enrollments	2,770	2,327	2,778	2,470	2,394	1,793	1,935	2,358	2,456	2,395	2,873	2,775
# Small Comm. Enrollments	39	21	37	30	61	27	23	26	25	38	27	20
# EGSs Serving Residential	8	6	6	6	8	8	8	11	11	11	8	8
# EGSs Serving Small Comm.	2	2	2	2	5	5	5	5	5	5	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.07294	\$0.06739	\$0.06739	\$0.06739	\$0.07724	\$0.07724	\$0.07724	\$0.06577	\$0.06577	\$0.06577	\$0.05529	\$0.05529
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07771	\$0.07693	\$0.07693	\$0.07693	\$0.07554	\$0.07554	\$0.07554	\$0.07069	\$0.07069	\$0.07069	\$0.06432	\$0.06432
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	2,915	2,683	2,513	2,260	2,143	2,036	2,096	2,416	1,541	2,361	434	312
# Small Comm. Referrals	29	17	32	30	25	24	26	19	15	17	4	4
# Residential Enrollments	2,906	2,623	2,541	2,292	2,382	2,000	1,918	2,556	2,068	2,338	619	286
# Small Comm. Enrollments	19	20	52	29	34	22	22	24	19	23	5	3
# EGSs Serving Residential	8	10	10	10	14	14	14	15	15	15	5	5
# EGSs Serving Small Comm.	4	6	6	6	8	8	8	8	8	8	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.05529	\$0.06419	\$0.06419	\$0.06419	\$0.06836	\$0.06836	\$0.06836	\$0.06477	\$0.06477	\$0.06477	\$0.05597	\$0.05597
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06432	\$0.06470	\$0.06470	\$0.06470	\$0.06793	\$0.06793	\$0.06793	\$0.06363	\$0.06363	\$0.06363	\$0.06234	\$0.06234
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Total</u>
# Residential Referrals	308	286	260	221	236	267	215	252	204	238		111,136
# Small Comm. Referrals	6	1	5	3	4	4	5	7	6	1		1,347
# Residential Enrollments	287	272	287	219	232	286	223	240	207	248		110,093
# Small Comm. Enrollments	6	1	2	2	4	2	6	9	2	5		1,681
# EGSs Serving Residential	5	10	10	10	12	12	12	8	8	8		
# EGSs Serving Small Comm.	6	6	6	6	8	8	8	6	6	6		
Residential Standard Offer Rate (\$/kWh)	\$0.05597	\$0.05575	\$0.05575	\$0.05575	\$0.06339	\$0.06339	\$0.06339	\$0.05748	\$0.05748	\$0.05748		
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06234	\$0.05453	\$0.05453	\$0.05453	\$0.05790	\$0.05790	\$0.05790	\$0.06066	\$0.06066	\$0.06066		

Penelec Standard Offer Program Information through May 31, 2018

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	4,440	3,143	3,284	2,507	2,347	2,222	2,138	2,240	2,473	3,182	3,235	3,553
# Small Comm. Referrals	44	52	54	41	42	50	49	46	59	39	50	44
# Residential Enrollments	3,121	3,019	2,961	2,578	2,387	2,004	2,041	2,164	2,630	2,653	3,567	3,307
# Small Comm. Enrollments	52	119	147	151	57	47	49	47	51	41	57	50
# EGSs Serving Residential	3	3	3	3	4	4	4	6	6	6	5	5
# EGSs Serving Small Comm.	3	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08082	\$0.07486	\$0.07486	\$0.07486	\$0.06665	\$0.06665	\$0.06665	\$0.07170	\$0.07170	\$0.07170	\$0.08606	\$0.08606
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07468	\$0.07052	\$0.07052	\$0.07052	\$0.07102	\$0.07102	\$0.07102	\$0.06824	\$0.06824	\$0.06824	\$0.08199	\$0.08199
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	3,920	3,252	2,807	2,438	0	0	0	0	0	0	2,537	3,169
# Small Comm. Referrals	33	45	34	55	0	0	0	0	0	0	28	30
# Residential Enrollments	4,010	2,747	3,723	2,547	494	7	4	0	1	1	1,635	2,825
# Small Comm. Enrollments	32	30	48	56	9	1	0	0	0	0	24	26
# EGSs Serving Residential	5	4	4	4	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	1	1	1	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08606	\$0.06538	\$0.06538	\$0.06538	\$0.59050	\$0.05905	\$0.05905	\$0.06436	\$0.06436	\$0.06436	\$0.06829	\$0.06829
Small Comm. Standard Offer Rate (\$/kWh)	\$0.08199	\$0.06873	\$0.06873	\$0.06873	\$0.70230	\$0.07023	\$0.07023	\$0.07421	\$0.07421	\$0.07421	\$0.07619	\$0.07619
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	3,653	2,784	2,896	2,133	2,032	1,747	1,881	1,892	1,977	2,757	2,916	2,791
# Small Comm. Referrals	44	31	30	21	35	21	24	44	26	33	25	26
# Residential Enrollments	3,710	2,697	2,996	2,360	2,281	1,757	1,951	1,895	2,050	2,373	3,145	2,810
# Small Comm. Enrollments	37	31	32	26	58	27	27	37	36	31	34	25
# EGSs Serving Residential	6	5	5	5	8	8	8	6	6	6	5	5
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06829	\$0.06827	\$0.06827	\$0.06827	\$0.07025	\$0.07025	\$0.07025	\$0.06060	\$0.06060	\$0.06060	\$0.05599	\$0.05599
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07619	\$0.07424	\$0.07424	\$0.07424	\$0.07220	\$0.07220	\$0.07220	\$0.06737	\$0.06737	\$0.06737	\$0.06012	\$0.06012
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	3,662	2,746	2,507	2,298	1,967	1,939	1,802	2,247	1,391	2,403	350	266
# Small Comm. Referrals	28	27	33	20	30	22	19	19	15	30	6	1
# Residential Enrollments	3,666	2,856	2,526	2,410	1,810	2,056	1,880	2,406	2,174	2,667	618	224
# Small Comm. Enrollments	23	26	53	34	17	22	17	21	13	29	6	2
# EGSs Serving Residential	5	11	11	11	13	15	15	8	8	8	9	9
# EGSs Serving Small Comm.	1	6	6	6	9	11	11	10	10	10	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.05599	\$0.07183	\$0.07183	\$0.07183	\$0.06623	\$0.06623	\$0.06623	\$0.05624	\$0.05624	\$0.05624	\$0.05759	\$0.05759
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06012	\$0.06416	\$0.06416	\$0.06416	\$0.06731	\$0.06731	\$0.06731	\$0.06527	\$0.06527	\$0.06527	\$0.05389	\$0.05389
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Total</u>
# Residential Referrals	323	235	216	149	138	195	161	190	149	174		107,588
# Small Comm. Referrals	2	5	3	2	1	2	2	8	2	5		1,436
# Residential Enrollments	302	234	232	173	135	175	157	167	160	179		107,434
# Small Comm. Enrollments	2	2	5	5	1	2	1	5	6	4		1,789
# EGSs Serving Residential	9	8	8	8	14	14	14	9	9	9		
# EGSs Serving Small Comm.	5	6	6	6	8	8	8	6	6	6		
Residential Standard Offer Rate (\$/kWh)	\$0.05759	\$0.05006	\$0.05006	\$0.05006	\$0.06270	\$0.06270	\$0.06270	\$0.05467	\$0.05467	\$0.05467		
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05389	\$0.05326	\$0.05326	\$0.05326	\$0.06295	\$0.06295	\$0.06295	\$0.06281	\$0.06281	\$0.06281		

Penn Power Standard Offer Program Information through May 31, 2018

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	950	757	757	580	553	575	525	597	712	829	794	881
# Small Comm. Referrals	24	12	13	20	30	22	18	27	18	22	23	22
# Residential Enrollments	602	822	486	677	537	532	540	387	869	772	826	840
# Small Comm. Enrollments	17	15	10	22	17	26	23	26	17	29	22	24
# EGSs Serving Residential	2	1	1	1	2	2	2	2	2	2	3	3
# EGSs Serving Small Comm.	2	1	1	1	2	2	2	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06603	\$0.05389	\$0.05389	\$0.05389	\$0.05582	\$0.05582	\$0.05582	\$0.05791	\$0.05791	\$0.05791	\$0.07583	\$0.07583
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05729	\$0.05598	\$0.05598	\$0.05598	\$0.05382	\$0.05382	\$0.05382	\$0.05294	\$0.05294	\$0.05294	\$0.06889	\$0.06889
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	792	280	0	0	0	0	0	0	0	0	721	925
# Small Comm. Referrals	17	0	0	0	0	0	0	0	0	0	10	5
# Residential Enrollments	803	158	2	0	1	0	1	0	0	0	391	706
# Small Comm. Enrollments	18	3	0	0	0	0	0	0	0	0	8	7
# EGSs Serving Residential	3	0	0	0	0	0	0	0	0	0	5	5
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.07583	\$0.05929	\$0.05929	\$0.05929	\$0.50770	\$0.05077	\$0.05077	\$0.05077	\$0.07421	\$0.07421	\$0.07983	\$0.07983
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06889	\$0.06818	\$0.06818	\$0.06818	\$0.69640	\$0.06964	\$0.06964	\$0.06664	\$0.06664	\$0.06664	\$0.08033	\$0.08033
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	898	812	864	636	581	528	505	615	637	756	826	782
# Small Comm. Referrals	12	13	9	9	7	10	5	2	3	10	3	5
# Residential Enrollments	906	779	851	738	700	487	580	511	755	658	777	738
# Small Comm. Enrollments	9	33	13	7	8	6	10	5	0	6	7	4
# EGSs Serving Residential	5	5	5	5	6	6	6	9	9	9	6	6
# EGSs Serving Small Comm.	1	1	1	1	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.07983	\$0.08554	\$0.08554	\$0.08554	\$0.08366	\$0.08366	\$0.08366	\$0.07327	\$0.07327	\$0.07327	\$0.06342	\$0.06342
Small Comm. Standard Offer Rate (\$/kWh)	\$0.08033	\$0.08256	\$0.08256	\$0.08256	\$0.08246	\$0.08246	\$0.08246	\$0.08815	\$0.08815	\$0.08815	\$0.06973	\$0.06973
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	797	781	697	625	529	492	527	592	427	676	116	81
# Small Comm. Referrals	7	6	7	4	7	7	7	11	6	5	2	0
# Residential Enrollments	813	731	721	642	569	514	466	592	584	723	227	80
# Small Comm. Enrollments	7	7	10	7	8	8	5	10	9	9	1	2
# EGSs Serving Residential	6	8	8	8	11	11	11	6	6	6	5	5
# EGSs Serving Small Comm.	1	6	6	6	9	9	9	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.06342	\$0.07420	\$0.07420	\$0.07420	\$0.07186	\$0.07186	\$0.07186	\$0.05472	\$0.05472	\$0.05472	\$0.06207	\$0.06207
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06973	\$0.06870	\$0.06870	\$0.06870	\$0.07821	\$0.07821	\$0.07821	\$0.06891	\$0.06891	\$0.06891	\$0.05966	\$0.05966
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Total</u>
# Residential Referrals	77	62	73	51	41	46	49	68	47	54		26,495
# Small Comm. Referrals	1	1	1	0	1	0	0	0	1	0		445
# Residential Enrollments	82	64	77	53	41	50	44	55	64	54		25,598
# Small Comm. Enrollments	0	1	1	0	1	0	0	0	0	3		479
# EGSs Serving Residential	5	8	8	8	10	10	10	7	7	7		
# EGSs Serving Small Comm.	4	9	9	9	8	8	8	7	7	7		
Residential Standard Offer Rate (\$/kWh)	\$0.06207	\$0.05539	\$0.05539	\$0.05539	\$0.06698	\$0.06698	\$0.06698	\$0.06137	\$0.06137	\$0.06137		
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05966	\$0.06934	\$0.06934	\$0.06934	\$0.06444	\$0.06444	\$0.06444	\$0.07183	\$0.07183	\$0.07183		

West Penn Power Standard Offer Program Information through May 31, 2018

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	5,634	3,333	3,433	2,851	2,753	2,595	2,288	2,300	2,579	3,593	3,407	4,109
# Small Comm. Referrals	77	72	79	95	98	120	80	88	102	120	82	85
# Residential Enrollments	3,883	3,750	3,537	3,240	2,673	2,333	2,192	1,759	3,428	2,986	3,495	3,428
# Small Comm. Enrollments	39	78	80	93	81	108	85	79	111	105	98	88
# EGSs Serving Residential	2	1	1	1	3	3	3	3	3	3	3	3
# EGSs Serving Small Comm.	1	1	1	1	3	3	3	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.05794	\$0.05623	\$0.05623	\$0.05623	\$0.05223	\$0.05223	\$0.05223	\$0.04587	\$0.04587	\$0.04587	\$0.06947	\$0.06947
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05515	\$0.05091	\$0.05091	\$0.05091	\$0.05769	\$0.05769	\$0.05769	\$0.05344	\$0.05344	\$0.05344	\$0.06526	\$0.06526
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	4,616	3,380	3,059	2,609	0	0	0	0	0	0	2,994	4,007
# Small Comm. Referrals	78	25	0	0	0	0	0	0	0	0	46	20
# Residential Enrollments	5,286	1,277	4,810	3,089	854	13	3	0	0	5	1,834	3,362
# Small Comm. Enrollments	69	16	0	0	0	0	0	0	5	0	40	21
# EGSs Serving Residential	3	1	1	1	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06947	\$0.05782	\$0.05782	\$0.05782	\$0.05837	\$0.05837	\$0.05837	\$0.04929	\$0.04929	\$0.04929	\$0.06799	\$0.06799
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06526	\$0.05562	\$0.05562	\$0.05562	\$0.07349	\$0.07348	\$0.07348	\$0.06207	\$0.06207	\$0.06207	\$0.06441	\$0.06441
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	4,614	2,953	2,972	2,434	2,205	1,977	2,055	2,142	2,348	2,852	3,332	3,475
# Small Comm. Referrals	28	39	48	29	41	39	45	31	29	31	28	39
# Residential Enrollments	4,912	3,134	3,106	2,633	2,447	1,991	2,162	2,260	2,266	2,561	3,300	3,132
# Small Comm. Enrollments	26	35	44	41	71	42	48	35	27	35	37	35
# EGSs Serving Residential	6	5	5	5	6	7	6	8	8	8	7	7
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.06799	\$0.06433	\$0.06433	\$0.06433	\$0.06520	\$0.06520	\$0.06520	\$0.06494	\$0.06494	\$0.06494	\$0.05961	\$0.05961
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06441	\$0.07391	\$0.07391	\$0.07391	\$0.07019	\$0.07019	\$0.07019	\$0.06979	\$0.06979	\$0.06979	\$0.06824	\$0.06824
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	4,521	3,091	2,819	2,441	2,253	2,062	1,989	2,337	1,551	2,538	444	316
# Small Comm. Referrals	38	35	26	28	31	26	33	23	12	25	3	4
# Residential Enrollments	5,247	3,277	2,755	2,605	2,406	1,993	1,960	2,292	2,218	2,743	728	241
# Small Comm. Enrollments	43	31	74	36	60	26	29	22	15	21	6	13
# EGSs Serving Residential	7	8	8	8	10	10	10	9	9	9	10	10
# EGSs Serving Small Comm.	5	7	7	7	9	9	9	11	11	11	8	8
Residential Standard Offer Rate (\$/kWh)	\$0.05961	\$0.05637	\$0.05637	\$0.05637	\$0.06114	\$0.06114	\$0.06114	\$0.05557	\$0.05557	\$0.05557	\$0.06140	\$0.06140
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06824	\$0.07427	\$0.07427	\$0.07427	\$0.07453	\$0.07453	\$0.07453	\$0.07133	\$0.07133	\$0.07133	\$0.07363	\$0.07363
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Total</u>
# Residential Referrals	422	265	253	174	168	216	201	228	180	200		121,252
# Small Comm. Referrals	4	3	4	4	0	3	2	7	1	3		2,005
# Residential Enrollments	452	287	240	170	132	173	171	215	198	200		121,603
# Small Comm. Enrollments	21	2	3	8	3	1	4	5	4	3		2,089
# EGSs Serving Residential	10	10	10	10	9	9	9	7	7	7		
# EGSs Serving Small Comm.	8	6	6	6	7	7	7	6	6	6		
Residential Standard Offer Rate (\$/kWh)	\$0.06140	\$0.05849	\$0.05849	\$0.05849	\$0.05719	\$0.05719	\$0.05719	\$0.05659	\$0.05659	\$0.05659		
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07363	\$0.04452	\$0.04452	\$0.04452	\$0.04518	\$0.04518	\$0.04518	\$0.05037	\$0.05037	\$0.05037		

PECO Standard Offer Program Information through May 31, 2018

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
Total Calls Received by Allconnect ¹	2,919	3,582	3,149	2,334	2,235	2,307	2,260	3,340	3,453	3,280	3,638	7,347
# Residential Enrollments	2,052	2,784	2,605	1,913	1,751	1,853	1,370	1,787	1,812	1,957	2,284	4,664
# Small Comm. Enrollments	35	51	71	148	156	229	271	517	507	325	356	492
# Residential Web Enrollments	103	147	198	194	180	254	207	147	109	90	132	169
# Small Comm. Web Enrollments	0	1	3	0	1	4	0	2	4	1	1	1
# EGSs ²	3	3	9	9	16	17	17	10	6	5	4	4
# EGSs Serving Residential												
# EGSs Serving Small Comm.												
#EGSs Service Both Res & Small Comm.												
Residential Standard Offer Rate (\$/kWh)	\$0.0801	\$0.0870	\$0.0870	\$0.0870	\$0.0909	\$0.0909	\$0.0909	\$0.0816	\$0.0816	\$0.0816	\$0.0798	\$0.0798
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0808	\$0.0876	\$0.0876	\$0.0876	\$0.0976	\$0.0976	\$0.0976	\$0.0866	\$0.0866	\$0.0866	\$0.0794	\$0.0794
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
Total Calls Received by Allconnect ¹	12,147	10,514	10,185	7,941	7,562	8,522	7,352	7,499	6,844	5,946	9,780	12,228
# Residential Enrollments	8,092	6,761	8,407	5,193	4,995	5,468	5,045	4,865	3,789	5,591	7,276	7,532
# Small Comm. Enrollments	499	521	897	545	371	324	447	352	324	355	325	396
# Residential Web Enrollments ²	134	0	0	119	121	180	205	132				
# Small Comm. Web Enrollments	1	0	0	0	0	0	0	0				
# EGSs ³	4	7	6	6	6	5	11	12	13	12	8	7
# EGSs Serving Residential								2	3	3	2	2
# EGSs Serving Small Comm.								0	0	0	0	0
#EGSs Service Both Res & Small Comm.								10	10	9	6	5
Residential Standard Offer Rate (\$/kWh)	\$0.0798	\$0.0767	\$0.0767	\$0.0767	\$0.0844	\$0.0844	\$0.0844	\$0.0805	\$0.0805	\$0.0805	\$0.0763	\$0.0763
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0794	\$0.0864	\$0.0864	\$0.0864	\$0.0950	\$0.0950	\$0.0950	\$0.0828	\$0.0828	\$0.0828	\$0.0809	\$0.0809
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
Total Calls Received by Allconnect ¹	12,725	11,286	10,905	9,532	8,258	7,988	8,305	9,347	8,978	11,519	12,903	11,987
# Residential Enrollments	7,822	7,233	6,189	5,073	5,380	4,479	4,904	5,417	4,898	7,545	8,284	7,791
# Small Comm. Enrollments	412	398	403	425	262	331	355	365	204	242	318	386
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	7	13	13	13	14	14	14	16	17	18	17	16
# EGSs Serving Residential	2	5	5	5	5	5	7	7	8	9	13	12
# EGSs Serving Small Comm.	0	2	3	2	1	1	1	0	0	0	1	1
#EGSs Service Both Res & Small Comm.	5	6	5	6	8	8	6	9	9	9	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.0763	\$0.0790	\$0.0790	\$0.0790	\$0.0770	\$0.0777	\$0.0777	\$0.0741	\$0.0741	\$0.0741	\$0.0695	\$0.0695
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0809	\$0.0844	\$0.0844	\$0.0844	\$0.0826	\$0.0825	\$0.0825	\$0.0813	\$0.0813	\$0.0813	\$0.0689	\$0.0689
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
Total Calls Received by Allconnect ¹	12,255	8,986	8,308	7,553	6,576	6,457	5,943	4,918	2,867	3,223	3,288	3,389
# Residential Enrollments	7,722	4,803	4,790	4,252	3,725	3,658	3,508	3,943	1,347	1,559	1,665	1,684
# Small Comm. Enrollments	461	318	280	293	264	209	213	46	21	28	35	64
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	16	16	20	17	17	17	12	12	12	12	12
# EGSs Serving Residential	9	11	11	15	14	14	14	9	11	11	10	10
# EGSs Serving Small Comm.	1	2	1	1	1	0	0	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	3	3	4	4	2	3	3	3	1	1	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0695	\$0.0721	\$0.0721	\$0.0721	\$0.0694	\$0.0694	\$0.0694	\$0.0666	\$0.0666	\$0.0666	\$0.0661	\$0.0661
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0677	\$0.0677	\$0.0677	\$0.0648	\$0.0648	\$0.0648	\$0.0604	\$0.0604	\$0.0604	\$0.0629	\$0.0629
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Total</u>
Total Calls Received by Allconnect ¹	3,497	2,804	2,833	2,315	1,811	2,331	2,036	2,007	2,096	2,308		364,509
# Residential Enrollments	1,758	1,303	1,152	902	795	977	687	696	606	9,311		234,020